## Investor factsheet Mar 2022

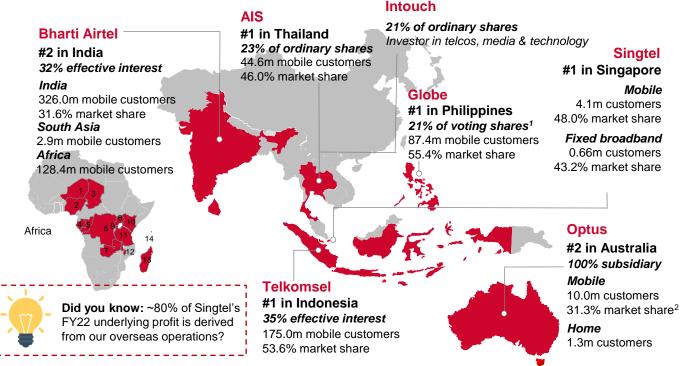
All figures as at 31 Mar 2022 unless otherwise stated



#### **Overview**

The Singtel Group is Asia's leading communications technology group, providing an extensive range of telecommunications and digital services to consumers and businesses across Asia, Australia, Africa and the US. It serves over 770 million mobile customers in 21 countries, including Singapore, Australia (via wholly-owned subsidiary Singtel Optus) and the emerging markets of India, Indonesia, the Philippines, Thailand and Africa.

Singtel has embarked on a strategic reset aimed at capturing untapped digital growth in the 5G era, sharpening the Group's focus and improving shareholder value. Refer to the next page for more details.



Bharti Airtel's African Presence: 1. Niger, 2. Nigeria, 3. Chad. 4. Gabon, 5. Congo Brazzaville, 6. DR Congo, 7. Zambia, 8. Uganda, 9. Rwanda, 10. Kenya, 11. Tanzania, 12. Malawi, 13. Madagascar, 14. Sevchelles

1. Singtel has 46.9% economic interest in Globe

## **Financial summary**

	Financial Year ended 31 March			
	2022	2021	2020	2019
Income Statement (S\$ million)				
Group operating revenue	15,339	15,644	16,542	17,372
Group EBITDA and share of associates' pre-tax profits	5,903	5,630	6,284	6,228
Net profit after tax	1,949¹	554 <sup>1</sup>	1,075 <sup>1</sup>	3,095
Underlying net profit <sup>2</sup>	1,923	1,733	2,457	2,825
Capital expenditure	2,217	2,214	2,037	1,718
Group free cash flow <sup>3</sup>	3,081	3,395	3,781	3,650
Per Share Information (S cents)				
Earnings per share - underlying net profit	11.65	10.59	15.05	17.31
Dividend per share - ordinary	9.3	7.5	12.25	17.5

- 1. Includes exceptional items. Refer to page 7 of Singlel's financial results for more details. Key exceptional items: FY2021 included the Group's impairment charges on investments in Amobee and Trustwave; FY2020 included the Group's share of Airtel's exceptional losses of S\$1.8 billion from regulatory demands.
- Underlying net profit is defined as net profit before exceptional items and exchange differences on capital reductions of certain overseas subsidiaries, net of hedging, as well as significant exceptional items of associates.
- 3. Free cash flow refers to cash flow from operating activities, including dividends from associates, less cash capital expenditure.

#### **Important Note**

The above info may contain forward looking statements by the management of Singapore Telecommunications Limited ("Singtel"), relating to financial trends for future periods, compared to the results for previous periods. Some of the statements contained in this factsheet that are not historical facts are statements of future expectations with respect to the financial conditions, results of operations and businesses, and related plans and objectives. Forward looking information is based on management's current views and assumptions including, but not limited to, prevailing economic and market conditions. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those in the statements as originally made. Such statements are not, and should not be construed as a representation as to future performance of Singtel. In particular, such targets should not be regarded as a forecast or projection of future performance of Singtel. It should be noted that the actual performance of singtel may vary significantly from such targets. "S\$" means Singapore dollars and "A\$" means Australian dollars unless otherwise indicated. Any discrepancies between individual amounts and totals are due to rounding.

#### **Stock Information**

SGX - (S\$)

Singtel share price

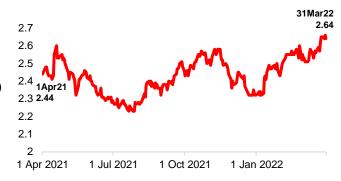
Listing : Singapore Exchange (SGX)

Shares in issue : 16.5 billion

Market capitalisation : S\$43.6 billion (as at 31 Mar 22)

Financial Year-end : 31 March Free float : 47.8%

Substantial shareholder : 52.2% (as at 8 Jun 21)



## Strategic reset



## Reinvigorate the core

- Drive 5G adoption & unlock monetisation models
  - > Extend network leadership
  - > Co-create new use cases in partnership with enterprise customers
- Focus on profitable growth
  - > Grow enterprise share & focus on Consumer profitability in Australia
- Create innovative & compelling services
  - > Create differentiated services for our customers
- Improve productivity via digitalisation
  - > Digitalise operating model & realise productivity improvement



# Capitalise on growth trends

- ► B2B digital services growth
  - > Transform NCS into Asian B2B digital services champion
  - > Expedite NCS' growth in private sector
  - > Expand overseas footprint, particularly Australia & Greater China
- Digital ASEAN opportunity
  - > Grow multi-local digital ecosystems leveraging customers across our footprint
- Rapid digitalisation fuelling infrastructure demand
  - > Leverage infrastructure assets to unlock value & drive growth



# Reallocate capital, unlock value

- Drive monetisation & value crystallisation across portfolio
- Strategic review of Amobee & Trustwave
- Cultivate select group of capital partners
- Explore "assetright" capital management



## Champion people & sustainability

- Build a futureready workforce
- Foster diversity, equity, inclusion & wellbeing
- Advance digital enablement
- Step up ESG stewardship